

College of Human Resource Management

National Bank Building; 20th Floor

Harambee Avenue

P. O. Box 4322 - 00200 Nairobi, Kenya

Telephone: +254 20 2217490; +254 20 2248095

Email: info@chrm.ac.ke Website: www.chrm.ac.ke

DHRM/CHRM 2014 B **FULL-DAY CLASS**

SUBJECT: **COMMERCE SIT-IN CAT**

DATE: 18/03/2014 LECTURER: **NANCY OMBATTI**

TIME: 2 HOURS

Instructions:

Answer ALL Questions All questions carry equal marks

QUESTION 1

a) Identify the nature of factors of production involved in a transport company as

i. Manager

ii. Owner

iii. Driver

Buses (4 marks)

b) Explain the following types of production.

Primary i.

ii. Secondary

Tertiary (6 marks) iii. c) Explain FIVE limitations of international trade. (10 marks)

QUESTION 2

a) Explain five benefits enjoyed by traders who operate multiple shops. (10 marks) b) Outline five advantages of hire-purchase and installment system. (10 marks)

QUESTION 3

a) State four circumstances under which a seller may send a credit note to the buyer.

(8 marks)

b) Highlight six merits of specialization in production of goods. (12 marks)

QUESTION 4

a) Explain five reasons that may lead to import restriction by a country. (10 marks) b) Using relevant examples, explain three kinds of wealth. (6 marks) c) Outline four limitations of using credit cards in business organizations. (4 marks)